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Gail Bower's Collaboration Questionnaire

You read the article on collaboration, and you're curious if collaborating is right for you. Answer these questions about what excites you and what holds you back. Then you can decide what to do next.

What type of collaboration are you envisioning?

- Core competencies
- Benefits-driven
- Resource-driven.
- Revenue or Value.

Is there another organization you have in mind? Yes No If yes, which or what type?

Why would collaborating be beneficial?

- 1.
- 2.
- 3.

What do you want to gain?

- 1.
- 2.
- 3.

What do you have to offer?

- 1.
- 2.
- 3.

What would a potential partner find unattractive about partnering with your organization?

- 1.
- 2.
- 3.

What excites you about collaborating?

- 1.
- 2.
- 3.

What scares you about collaborating?

- 1.
- 2.
- 3.

What impediments would have to be overcome to move forward?

- 1.
- 2.
- 3.
- 4.
- 5.

What are your next steps?

- Talk to board chair.
- Talk to program staff.
- Talk to leadership team.
- Talk to business advisor or coach.
- Talk to funder.
- Learn more from peers.
- Hold until after I read Gail Bower's next article on "Collaborations Challenges and What to Do About Them."
- Do nothing. Collaboration is not a priority now.
- Other